

## About Phoenix Contact

Phoenix Contact is a global leader in electrical connection, electronic interface and industrial automation technologies.

- Parent company established in Germany in 1923.
- Employs more than 9,300 employees worldwide, including 500 people in the United States.
- Operates subsidiaries in 46 countries with sales representatives in more than 30 other nations.
- Six major product lines feature more than 20,000 different products.
- Introduces 20-25 product innovations each year.
- Worldwide capabilities in design, manufacturing and delivery of products.
- Global sales exceeded 1 billion euro (\$1.5 billion) in 2007.
- U.S. operations began in 1981 in Harrisburg, Pa.
- U.S. is one of three Regional Business Units. As an RBU, U.S. is responsible for research, engineering and development of new products for customers in U.S., Canada, Brazil, Mexico and Argentina; also houses manufacturing and logistics facilities for North and South America.
- Manufacturing and distribution facilities are undergoing large expansions to meet the growing demand for products throughout the Americas.
- Key U.S. locations:
  - **Harrisburg, Pennsylvania** – Company headquarters, including manufacturing and distribution facilities.
  - **Ann Arbor, Michigan** – Sales office and software development for the automotive/automation industry.
  - **Houston, Texas** – Customer Technology Center with a process/energy industry focus.
- Our Integrated Management Systems include a formal Quality, Environmental and Safety program that meets International Standards Organization's (ISO) requirements (ISO 9001: 2000, ISO 14001: 2004 and OHSAS 18001:1999).

### Product Offering

- Industrial connection technology – CLIPLINE
- Industrial connectors – PLUSCON
- PCB connection systems – COMBICON
- Surge protection – TRABTECH
- Signal converters – INTERFACE
- Components and systems – AUTOMATION

**World Headquarters**

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**Executive Board**

Klaus Eisert - Managing Partner  
Frank Stührenberg  
Roland Bent  
Prof. Dr. Gunther Olesch  
Dr. Heinz Wesch  
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**U.S. Headquarters**

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**Executive Leadership – U.S.**

Jack Nehlig – President  
Joel Ness – Vice President of North American Services  
David Skelton – Vice President of Americas Business Unit  
Larry Wasser – Vice President of Operations  
Doug Peterson – Vice President and General Manager of U.S. Sales Subsidiary  
Lou Grice – Vice President of Marketing  
Greg Jerrehian – Vice President of Sales